



**SPALDING DRIVE MEDICAL SUPPLY, LLC**  
THE CHOICE IN NOSE CARE®



# Spalding Drive Medical Supply LLC

A manufacturer of patient-comfort medical supplies is presenting its NoseComfort Eyeglass Support for consideration of purchase.



## CAPABILITIES STATEMENT

1365 N. Johnson Ave., Ste. 106, El Cajon, California 92020

**NoseComfort®**

*“Spalding Drive Medical Supply, LLC, is focused and dedicated to providing the most comfortable and longest lasting eyeglass support appliance on the market and doing so at the most reasonable price possible.”*

## CORE COMPETENCIES

NoseComfort Plus manufactured by Spalding Drive Medical Supply provides patients recovering from most nasal surgical procedures the most comfortable and convenient solution. Our US patented (US 8,152,298 B2) design provides a convenient alternative to the use of adhesive tape.

- NoseComfort® Plus Eyeglass Support replaces adhesive tape surgeons currently use for supporting eyewear off of the nose following nasal surgery or other types of nasal trauma.
- NoseComfort® Plus eliminates complications from the prolonged use of adhesive tapes that can cause skin irritation and relieves pressure from the nasal bones by keeping eyewear from coming into contact with the nose during the healing process.



## PAST PERFORMANCE

Spalding Drive Medical’s past performance is based on the distribution of our manufactured products through a variety of eCommerce and direct to consumer distribution channels, such as Amazon and medical facilities throughout the US.

- **Wake Forest Baptist Medical Center, Winston-Salem, NC (July 2016 – Current)**
  - We currently supply NoseComfort® to Wake Forest Baptist Medical Center patients on an as need basis for patients recovering from various nasal surgeries and traumas.
- **Geisinger Health System, Danville, PA (July 2017 - Current)**
  - We currently supply NoseComfort® Eyeglass Supports to patients in need of post-nasal surgery supplies necessary for a comfortable recovery. NoseComfort® is used for post-surgical procedures and other types of nasal trauma for eyeglass wearing patients.
- **eCommerce (Amazon Storefront)**
  - 37% increase 2023 vs 2022. Total sales Oct 20, 22 – Oct 20, 23 = \$75K +.

## DIFFERENTIATORS

- Our US patented (US 8,152,298 B2) design provides a convenient alternative to the use of adhesive tape.
- NoseComfort is 100% Hypoallergenic and lightweight for long term use and comfortability.
- All materials used are American sourced and manufactured on American made machines.

### Pertinent Codes

UE ID: LAY2M6HP7925  
CAGE: 7NBT1  
US Patent #: US8,152,298B2  
VA FSS #: 36F79722D0222

- **NAICS Codes**
  - 339113 –Surgical Appliance & Supplies Manufacturing
  - 339112 –Surgical & Medical Instrument Manufacturing
  - 339115 – Ophthalmic Goods Manufacturing
- **Product Service Codes**
  - 6515 – Medical & Surgical Instruments, Equipment & Supplies
  - 6540 – Ophthalmic Instruments, Equipment & Supplies DBE

### Company & Government Contacts

*Fed. Gov’t Consultant*     *Inventor/CEO*

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